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Message Text

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PAGE 01 STATE 085144

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ORIGIN TRSE-00

INFO OCT-01 NEA-10 ISO-00 LAB-04 SIL-01 EB-07 SS-15 L-03

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DRAFTED BY TREAS: SHAYES:DS
APPROVED BY NEA/ARP:FMDICKMAN
TREAS:BPOUNDS
TREAS:HMCFADDEN
TREAS:LBOWDEN
LABOR:SJUSTICE
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P 082112Z APR 76
FM SECSTATE WASHDC
TO AMEMBASSY JIDDA PRIORITY

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E.O. 11652: N.A.

TAGS: SA, USSAEC, BBAK

SUBJECT: CRAIG CORPORATION CONSORTIUM (VOCATIONAL TRAINING)

PASS BRUCE MORGAN, DIRECTOR, USREP/JECOR FROM BOWDEN

1. FOR THE LAST SEVERAL MONTHS THE CRAIG CORPORATION (COMPTON, CALIFORNIA) HAS ATTEMPTED TO INTEREST A NUMBER OF OTHER U.S. FIRMS WITH EXPERIENCE IN VOCATIONAL TRAINING INTO FORMING A CONSORTIUM. THIS CONSORTIUM WOULD THEN PRESENT A PROPOSAL TO THE SAG TO UNDERTAKE CERTAIN VOCATIONAL TRAINING ON A CONTRACT BASIS.

2. TELEMEDIA CORPORATION, INC. IS ONE COMPANY WHICH HAS AGREED TO WORK WITH CRAIG SHOULD A CONTRACT MATERIALIZE. MR. JOHN ZENKO, PRESIDENT OF TELEMEDIA, WILL BE IN RIYADH APRIL 16-18. HE APPARENTLY WILL BE WORKING THROUGH TRIAD AND IS PLANNING TO FORWARD AN INITIAL CONCEPT
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PAPER TO PRINCE FAHD. TREASURY HAS SUGGESTED THAT ZENKO

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TOUCH BASE WITH USREP AND EMBASSY OFFICER IN RIYADH.

3. IN DISCUSSING THIS MATTER WITH CRAIG, AT LEAST ONE PRIVATE SECTOR GROUP HAS BEEN LEFT WITH THE IMPRESSION

THAT THIS CONSORTIUM AND PROPOSED CONTRACT IS SOMEHOW LINKED WITH AND SANCTIONED BY THE JOINT COMMISSION. BOTH USREP AND EMBASSY SHOULD BE AWARE THAT THIS IS NOT THE CASE. IN DISCUSSIONS WITH CRAIG, BOTH TREASURY AND LABOR REPRESENTATIVES HAVE PROVIDED GENERAL INFORMATION AND RECOMMENDATIONS. HOWEVER, THE POINT HAS BEEN MADE CLEARLY TO THEM THAT THEY ARE IN EXACTLY THE SAME CATEGORY (VIS-A-VIS THE USG AND THE JOINT COMMISSION) AS ANY OTHER PRIVATE SECTOR CONCERN SUBMITTING AN UNSOLICITED PROPOSAL IN SAUDI ARABIA. SISCO

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